

PatWillisTelecom



## CORPORATE PROFILE

PATWILLIS LIMITED

WEBSITE: [WWW.PATWILLISTELECOM.COM](http://WWW.PATWILLISTELECOM.COM)

## CORPORATE PROFILE

PatWillisTelecom is a dynamic technology-oriented organization that provides converged communication services and other related products and solutions. We offer comprehensive, affordable solutions for IT and Telecommunication consulting, managed network services and hardware/software sourcing for organizations and government parastatals. From strategy to implementation, we deliver IT solutions that help drive transformation and improve productivity.

In today's merging technologies, we realize a successful approach must employ converging solution strategies. In every project, you will find us deploying seasoned professionals with vast experiences in multiple disciplines that can comprehend end to end processes, analyze needs, and build or configure the right solution.

Our main strategy for growth is 'product/service differentiation' and strategic alliances.

PatWillisTelecom is a professional SLA driven organization dedicated to developing long-term client partnerships. We are committed to establishing and maintaining the highest standard of integrity and customer service. We remain steadfast in our business ethic, never losing sight of the needs of our clients.

---

## OUR SERVICES

### MANAGED SERVICES:

Our Managed services include Virtual satellite Network Operations Services (VSNO) for Security and cooperate organizations, VoIP, Internet, Broadcasting, Virtual Private Network and Cloud Based Call Centers. The team's proficiency includes installation of VSAT and Terrestrial network services. Our team comprises of seasoned engineers that possess the relevant experience that can ensure timely implementation and reliable support services. We are telco and media agnostic and have leveraged on our relationships with the major Telcos in Nigeria and other relevant service providers to be able to offer network services to various locations across the country.

#### Virtual Satellite Network operations

Our VSNO manages operations for strategic operations for states and Security organizations with direct access to capacities from partners like NIGCOMSAT and Yahsat on Ka, Ku and C-Band which support both broadband and broadcasting for private and public use.

#### VPN Services

Our VPN services provide a low-cost, highly secure and highly reliable enterprise networking solution. Enterprises can streamline their operations across a metropolis and the country. Our last mile solutions are provided via microwave radio, fiber or VSAT networks, while we leverage on the existing and extensive fiber networks across the country from various Telcos for our long-haul networks. PatWillisTelecom is Telco and Media agnostic.

#### IP Voice Services

The ability to make voice calls within organizations is very essential, whether between personnel that work in the same location or working from different office locations. Our VoIP services are set up to leverage on a company's existing Local

	<p>Area Networks (LAN), Wide Area Networks (WAN) or Internet Access. We provide managed voice services that are as cost-effective as they are business-effective.</p> <p><u>Internet Access Services</u></p> <p>Our Dedicated Internet Services are designed to deliver business-critical performance with reliable high-speed Internet connectivity. We provide managed Internet Access services that can be implemented across the country.</p> <p>Our last mile solutions are provided via microwave radio, fiber or VSAT networks, while we leverage on the existing and extensive fiber networks across the country from various Telcos for our long-haul networks. Our Internet service guarantees a cost effective carrier grade, fast, reliable, low latency, highly secure and always-on Internet connectivity to corporate users. PatWillisTelecom is Telco and Media agnostic.</p> <p><u>Managed Cloud Services</u></p> <p>Our Cloud services involve moving both physical computing infrastructure and applications into the cloud, primarily through the use of data centre-based services such as lodging, hosting, and virtualization of servers, storage and back office applications. We also provide Virtualized Hosting service, specially developed to provide a high performance, secure and scalable environment for the hosting of virtual machines within purpose built data centre facilities. The service basically provides customers with processing power and storage space using the rental model and within specialized Virtualized environment.</p> <p><u>Outsourced Installation Services</u></p> <p>We also provide outsourced Fiber, VSAT and Microwave Radio installation services to companies and other service providers, that don't have required skills and resources.</p>
<p><b>IT CONSULTING:</b></p>	<p>We look at IT issues strategically, in the broader context of our clients' business and are able to provide an objective, independent perspective to help them realize the full potential of their IT resources, investments and assets. We combine available portfolio of technology services—from strategy and architecture to security and infrastructure—with a proven, outcome-oriented approach to improve the design, efficiency and effectiveness of our clients' IT capabilities. Our consultancy services also includes outsourcing.</p>
<p><b>NETWORK SERVICES:</b></p>	<p>Our Network Services include consulting, implementation and support services that help you plan, deploy and operate your network infrastructure. Our consultants can help you define your business needs for voice and data communications.</p>
<p><b>HARDWARE/SOFTWARE SOURCING:</b></p>	<p>We seek out and build strong relationships with the best of vendors and OEMs that enables us to be able to create unique solutions through shared vision, equal commitment and combined effort. Harnessing the power of market-leading products and infrastructures, we are able to construct customized, best of breed</p>

	solutions for your business – irrespective of the size – than can be scaled to your company’s needs as it grows.
<b>CUSTOMER SUPPORT:</b>	PatWillisTelecom provides a complete range of monitoring tools specifically designed to help customers keep track of their company bandwidth usage patterns. By monitoring your network utilization statistics, you will be able to identify and develop trends in your data transfer and so be able to more effectively manage your expensive bandwidth resources.

---

### WHY PATWILLISTELECOM?

**Expertise** – We are market veterans. Our people have first-hand industry experience and bring niche skill-sets to the table. We are industry practitioners with track records. We back our work with proven methodologies. Our experience also allows us to fit in and understand your organizational culture.

**Quick time to market** – We offer deep repository of prior experience and repeatable IP to help shorten project timescales.

~~**Objective and independent** – We provide unbiased advice and options to sourcing your IT needs.~~

**Cost effective** – We operate under fair margins and there are no hidden costs.